

26th California Unified Program Annual Training Conference - Keynote Speaker

Steven J. Steinhart, C.H.S.E, CHME Biography



Steven J. Steinhart, C.H.S.E, CHME., is recognized as one of the nation's leading hospitality sales consultants. To date over 40,000 hospitality salespeople have increased their productivity by attending their Accelerated Hospitality Sales Training Programs.

In 2022, Steinhart was named one of the Top 15 Global Hospitality Sales Trainers by the International Hospitality Institute. In September 2023 Steinhart was selected to write the chapter on Building Relationships for HSMAI's new Leadership Book.

Steinhart has spoken on the topic of building relationships at the American Society of Association Executives, the International Association of Convention and Visitors Bureaus, Society of Government Meeting Planners and Meeting Planners International.

Steinhart & Associates' e-Learning solutions and live trainings have been the core education, coaching, leadership, and cultural development vehicles for thousands of new and experienced professionals.

Established in 1987, Steinhart & Associates employs a vast network of associates to advise on best industry practices, including negotiating, marketing, sales, leadership, coaching and testing.